



THE Registered Forester

A News Bulletin

Alabama State Board of Registration for Foresters
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Montgomery, Alabama 36130



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THE TEN W'S OF WOOD PROCUREMENT

William F. Sahlie, President
Mid-South Wood Inc.
Montgomery, Alabama

Work in wood procurement has been the main part of my forestry career - 35 out of 37 years. During that time, I have noticed that only a small percentage of people who try are truly successful in wood procurement. What are the qualities that are required for success? I call them the ten W's of wood procurement.

1. **WORSHIP** - By worship, I mean faith in God, a dedication to Jesus Christ, and an adherence to the principals taught in the Bible. Faith in God does not necessarily guarantee success, but it is necessary to any fulfilling life. Our Lord said "But seek ye first the kingdom of God, and his righteousness, and all these things shall be added unto you." (Matthew 6:33) Without question, this is the most important thing in anyone's life.

2. **WORK** - I read somewhere that there are four kinds of bones. There are 'wishbones' who wish someone else would do the work, 'jawbones' who do the talking, 'knucklebones' who knock anything someone does, and 'backbones' who get under the load and do the work. Wood procurement requires backbones; People who like and don't mind long hours. A satisfying part of procurement is seeing the fruits of your labor. Remember, if you don't do more than you're getting paid for, you don't deserve a raise because you're already paid for what you do.

3. **WISDOM** - This can be broken down into three parts: Formal education, common sense, and experience. Some people with formal education lack common sense. They won't make it in procurement! However, find a person with common sense, add to that formal education and experience, and you usually have a good procurement person. Wood procurement often places you in situations that require you to be able to think on the spot. This requires common sense!

4. **WARMTH** - A genuine attitude of caring! There are just certain people who have those warm personalities that put a smile on other people's faces. Also related to warmth is loyalty; Loyalty to your fellow workers, the company you work for or supply wood to, and others.

5. **WORRY** - This may better be defined as 'concern'. Someone said that 90% of employees go through life doing only what they are required to do. Good wood procurement people are worried about those "extra" things. They worry if they miss a purchase, lose a logger, or irritate an adjoining landowner. They know that in two days, tomorrow will be yesterday.

6. **WALK** - Is the forestry profession trying to become too formal and too confined to an office? Where do trees grow? Good wood procurement people resist the air conditioners and constantly push themselves to get out in the woods where the loggers and landowners are.

7. **WILLING** - Foresters should be willing to start at the bottom while they are young. This is the only time in their career that they will have the opportunity to learn first hand - on the wood yard, on the logging job, in the mill - anywhere they can gain experience will be invaluable later in their lives. Some actually take a cut in pay in order to have an opportunity for ownership. It often pays off later.

8. **WEEKENDS** - Wood procurement often requires weekend work. I, like many others my age, cruised six days a week early in my career. Procurement is often unstructured. Maybe a landowner is only available on Saturday. Maybe it rains three days during the week and Saturday is a 'pretty' day. You need to be willing to make this sacrifice.

9. **WRITE** - Many people have become concerned that some students graduating from high school, or even college, are not able to write down their thoughts accurately and concisely using good English, punctuation, and sentence structure. Often times, a good letter or other written instrument is required in wood procurement.

10. **WAIT** - Don't get impatient! If you as a forester use all the W's that I have outlined previous to this one - you are in the right relationship with God. Your break will come. You will get that promotion or business opportunity you wanted although it might not come at the time you think it should, or for that matter, be exactly what you have envisioned. Be patient! Wait and things will develop.

CONTINUING EDUCATION/In Line With the Times



Jack Fillingham, Chairman

The deadline for renewing licenses under the Continuing Education (CE) requirement is approaching - September 30, 1992. We have received calls from many asking how can the CE requirement be met in the short time remaining? Chris Isaacson, Coordinator of Continuing Education at Auburn University, and also the CFE contact with the Alabama Division, Society of American Foresters, has also had many inquiries. He advises that A. U. has mailed an announcement offering a series of five-hour seminars on Endangered Species and Wetland Regulations, to be given during the week of September 21, 1992 at five locations in Alabama. In addition, the Southeastern Society of American Foresters will meet September 27-29 in Columbus, Georgia which provides another opportunity for CE credits. If you are attending an event late in September, submit your renewal now if you will have the CE credits required prior to September 30. Keep the CE certificates in your file in the event an audit is made later in 1992-93.

A problem exists with the CE requirement relative to 'retired' foresters. Many in this category do not continue to practice forestry but do consult with friends and prior employees from time to time. Alabama law requires 'anyone who practices forestry' to be licensed. To maintain the license now requires that each licensee meet the CE requirement. We are trying to come up with an acceptable way to recognize the retired status of our Registered Foresters without removing their names from the Roster. Our initial idea was to list all in a separate section of the Roster. A recent suggestion is that the names of those in 'retired' status be listed in regular alphabetical order but shown as in "Retired Status". Another suggestion would list them by name and show "License Retired". Either method of recognition would indicate an 'inactive license' and could be monitored by fellow foresters.

Our reasoning with regard to separate listing was to enable 'retirees' to still be recognized but at the same time meet the lawmakers requirements that those practicing forestry for the public are current on their educational background. We recognize the role our retired foresters play in Alabama and don't want to disregard their vast experience and knowledge.

We invite additional suggestions from our Registered Foresters. Your Board will again give its attention to this matter during its next quarterly meeting, October 28th. All retirees are encouraged to submit their renewal applications with any CE credits accumulated within the specified period. Think back over what meetings you have attended within the last year or services you have rendered as an officer and/or chairman, and you may find some 'hidden' CE units you have already earned. Our Office Manager has been helpful to many in this regard.

Turning to another aspect of the Board's operations, let me state that Assistant Attorney General, Gerrilyn Grant met with us during our July meeting. She pointed out the need for all of our registrants becoming more active in monitoring our profession. She said this may apply to those who practice as 'foresters' without formal education and those licensed but who do not comply with the Rules of Professional Conduct. This issue is under consideration and will be on the agenda for the October meeting.

The Registered Forester is the only person we have depended on to effectively monitor our profession and the practice of forestry in the State. Since the 'public' is not always cognizant of the law regarding use of the title 'forester' and the 'practice of forestry' as defined in it, our recourse has been to the Registered Forester.



BOARD BUSINESS/As Usual or Unusual

During the July 29th quarterly meeting of the Board one forester was reinstated and issued a license. In addition, six (6) were licensed by oral examination bringing the total number of licenses issued to 1490. Eight (8) Forestry Interns were certified bringing this total to 529. One application for reciprocity was approved based on the applicant holding a valid license from the Georgia board.

Rhett Johnson, Chairman, Alabama Division, Society of American Foresters and Jim Spears, Chairman, Division's Committee on Registration and Licensing met with the Board. Topics discussed included: 1) Bylaw changes by the Division to provide for a chairman's article annually in The REGISTERED FORESTER. This change will be voted on by the Division. If approved it will be sent to the Southeastern Society, SAF, and the National office of SAF for further approval. 2) Also of importance to the Division is the Continuing Education requirement for validation of licenses annually. No problems are apparent but some misunderstanding does still exist. Chairman Johnson voiced the opinion that, 3) foresters need to become "activists" in matters important to the practice of forestry. As Division chairman, he will be asked by the Board to have the names of three (3) nominees for a January 6, 1993 Board vacancy submitted to the Governor. The person selected will fill the vacancy created when Jack Fillingham's term expires.

The role of the Society of American Foresters in the matter of foresters' registration and licensing is set forth in the law. The annual meeting of Division representatives and the Board provides an ideal medium for exchange of ideas and further liaison in behalf of professionalism within the State.

Election of officers is mandated in the Bylaws of the Board and takes place during the July quarterly meeting. Elected, to take office October 1, 1992, were: Chairman, T. Waymon Paul, Vice Chairman Jim Spears, and Secretary Bobby Lowe. All will serve in their respective offices for the first time since appointment to the Board.

The Office Manager announced that an annual contract between the Board and past-board member Wilbur De Vall had been approved. He will continue in his 'contractor' capacity as editor of The REGISTERED FORESTER and as indoctrinator of new board members. Other special assignments, made by the Board, will also come within the scope of the contract.

THE PINY WOODS

(Quoted from The SOUTHERN LITERARY JOURNAL, June 1837)

"The piny woods! Nothing but one continuous series of perpendicular lines, terminating far above your head, with big distorted limbs, in figure, the very paragon of mishapen nondescripts, while here and there your sandy pathway is intercepted by huge black masses, fallen trunks, and shattered limbs, causing the traveler to turn from his direct route." (An oration before the Society of Alumni, University of Alabama, 1836)



(please cut along dotted line)

CHANGE OF ADDRESS FORM
(Detach and mail to address below)

NAME _____ LICENSE NO. _____

OLD ADDRESS _____
(city) (state) (zip)

NEW ADDRESS: Business _____
Residence _____

NEW TELEPHONE: Business () _____ Residence () _____

MAIL FORM TO: Alabama State Board of Registration for Foresters
513 Madison Avenue
Montgomery, Alabama 36130

STATE BOARD

(205) 240-9368

Jack P. Fillingham ('93)
ChairmanThomas Waymon Paul ('94)
Vice ChairmanJames D. Spears ('95)
SecretaryJames R. Lowe ('96)
MemberRobert M. Nonneracher ('97)
Member**COMMITTEES**Public Information

Jack Fillingham

Examinations

James D. Spears

Rules and Regulations

Robert M. Nonneracher

SPECIAL COMMITTEESFinance and Administration

Waymon Paul

Continuing Education

Jack Fillingham

Violations

Bobby Lowe

ADJUNCT OFFICERSLegal Counsel

Gerrilyn V. Grant

Office Manager

Mrs. Pamela B. Sears

Contractor/Editor

Wilbur B. De Vall

VIOLATIONS/A Case By Case Report

During the July meeting of the Board, documentation was reviewed on a Don Freeman who apparently was handing out business cards using the title "Forester" after his name. He was notified by letter to 'cease' using the title. The case was turned over to the Attorney General's office due to no response. Failure of the AG's office to contact this person, resulted in this request, that any RF who is aware of this person's location or that he is still representing himself as a Forester and practicing forestry, should contact the Board.

A complaint involving a wood dealer who wrote an article in a logging publication about his operation, and how he made recommendations to landowners, was reviewed. His company name includes the word "Forestry" and, in the opinion of the Board, this conveys the impression that he is in the practice of forestry. The person has been notified to 'cease and desist' the practice.

A complaint against Milton McKellers' handling of a timber sale was received. This is the fourth report against this individual. This case was previously turned over to the AG and the Board was notified by Mr. McKeller's attorney that his client has ceased this practice. Although a copy of his prospectus used in the selling of timber is in our file, we request that any person attending one of his bid openings, or who has received information about a sale from him, report this to the Board.

Ms. Jeri Grant, Assistant Attorney General and legal counsel to the Board, attended the July board meeting. She has advised that it would be more feasible to rely on Registered Foresters to monitor the law than to consider an outlay of money to pay an investigator. Also, she recommended using this medium - The REGISTERED FORESTER - to 'get the word out' that the law is being monitored. The penalty for violating the law is \$500. She stated that, in her opinion, this is not stringent enough and urged the Board to have legislation introduced to increase this amount substantially. Other means of monitoring the law will be considered during the October meeting.

STATE OF ALABAMA
BOARD OF REGISTRATION FOR FORESTERS
513 MADISON AVENUE
MONTGOMERY, ALABAMA 36130

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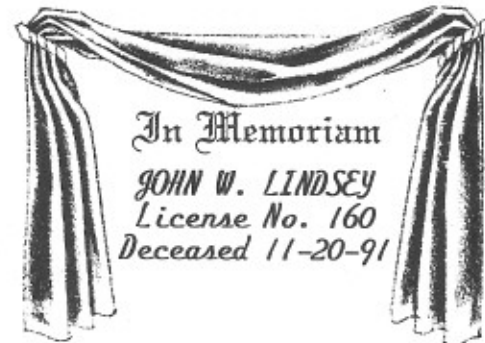


ORAL PANEL IN SESSION - The July 1992 oral examination was administered by four panelists under the chairmanship of a Board member. Shown during the session are (from the left) Fred Forstall, Jr., Darrell Gates, Bob Nonnemacher, Board member and chairman, Richard Jones, and Tommy Patterson. The all-day session was required for the examination of six applicants.

BOARD REPORTS TO SAF/Alabama Division Hears Spear's Report

During the annual meeting, Alabama Division, Society of American Foresters, held at Joe Wheeler State Park Resort, Jim Spears presented the Board's report in his capacity as Board secretary. He called attention to the role twenty-five (25) foresters have had by appointment to the Board by Alabama governors beginning with James Folsom. Five of these are deceased. He emphasized the role of the Registered Forester who is asked to serve as an Oral Panelist. Four Registered Foresters serve two-year terms and two alternates are named each year. Among the accomplishments of the Board during the past year have been the review of 83 applications, 24 reports of violations, examinations for 38 applicants, and the publication of four quarterly issues of The REGISTERED FORESTER, official newsletter of the Board. In addition, the Board has issued press releases following each of its meetings and has had its exhibit on display at several forestry and forestry-related meetings in Alabama. During 1992 the Oral Examination Panel has been made up of David A. Frederick, Stephen A. Guy, Richard H. Jones, and Darrell A. Gates. Alternates for the year have been Thomas C. Lines and A. Fred Forstall, Jr.

Serving mankind throughout life provides a reward when the period ends. Although the goal may have been to reach the final reward with a kind 'well done', the real reward comes when 'life eternal' is written on the tablet of memory - life eternal.



THE PROFESSION OF FORESTRY AND PROFESSIONAL ETHICS

Herman H. Chapman

(This article adapted from Journal of Forestry, May 1923)

The ethics of a profession may be compared to salt; it keeps it from spoiling. It is the most potent factor affecting the efficiency and influence wielded by said profession. What are the ethics of the profession of forestry?...It is obvious that a code of ethics represents a consensus of professional opinion rather than individual preferences...Such a code must be based on the interests of the public or society, and not the self-interest of the individual forester. A profession as a body of trained specialists has as its primary, general, or professional objective, service to society. The ethics of a profession are those principles of conduct that ensure the faithful performance of this service, and as such, establish the reputation of the profession, extend its influence, and multiply its opportunities for service. The reaction from this benefits the profession itself, increases the opportunities for employment and the salary scale, and makes the profession more desirable...One of the greatest services the Society of American Foresters can render is to require of its membership a strict adherence to a reasonable standard of professional ethics...Only those who can reasonably be expected, by temperament and training, to adhere to such a standard, should be proposed for membership in any grade... (Chapman served as president of the SAF from 1934-37. In 1948 he served on the SAF's Committee on Canons of Ethics. - Remember? This may be where it all started!) - ED.



SAF REPRESENTATIVES MEET WITH BOARD - The annual meeting of the Board with invited reps of the Alabama Division, Society of American Foresters, was held July 29th. Standing (back row) are Rhett Johnson, SAF Division Chairman and Jim Spears, chairman of the Division's committee on Foresters' Registration and Licensing and also a member of the Board. Board members (L-R front) are Jack Fillingham, Chairman, Bob Nonnemacher, chairman, Rules & Regulations Committee, and T. Waymon Paul, Vice Chairman. Absent was Bobby Lowe, Board member and chairman of the Violations Committee.



THE EDITOR'S NOTEBOOK

The examination schedule for October 1992 was announced during the July Board meeting. A written examination will be given Thursday, October 1 at the Taylor-Harden Armory. Oral examinations will be held Tuesday, October 27th at the Forestry Commission building. Board members encourage all who are scheduled for an examination to prepare for it and to come at the appointed hour. "No shows" make it difficult to utilize time efficiently. Those who do not take the examination seriously may find it a 'disappointing' experience.

All current licenses must be renewed for 1993 prior to the deadline, September 30, 1992. Renewal requires that the form be returned with a check for the renewal fee and a listing of Continuation Education units acquired, or to be acquired, during the announced period which ends September 30.

The Board approved listing the names of all Registered Foresters who fail to renew for 1993, in the Fall issue of The REGISTERED FORESTER. This listing will be an 'update' of the current listing in the Roster of Registered Foresters.

The Board commended the Society of American Foresters for its Media Campaign, announced in the Spring 1992 issue of SAF ACTION. In celebration of the 100 years since Gifford Pinchot, first U.S.-born professional forester, applied scientific forestry practices to land in the U.S., the campaign discusses the past, present, and future of forestry in the U.S. Prepared for all media formats, the message pays tribute to the role forestry has played and its contribution to the economic and environmental health of the country. All Registered Foresters holding Alabama licenses are encouraged to contact the national office of the SAF for copies of the campaign materials. - Editor.

ROSTER UPDATE

Applicants for registration who were licensed during the July 1992 meeting of the Board are listed below with their respective Roster information. Please keep this list until the next set of 'crack & peel' pages is received.

<u>Name and Address</u>	<u>License No.</u>
Green, John C. Assistant to PLM Director Scotch Lumber Company Business: P. O. Box 38 Fulton, AL 36446 Phone: 205/636-4424 Home: P. O. Box 168 Fulton, AL 36446 Phone: 205/636-4009	1486
Hunter, Arthur G. Senior Research Associate Auburn University Business: 101 Funchess Hall Auburn University, AL 36849 Phone: 205/844-4859 Home: 1305 White Road Opelika, AL 36801 Phone: 205/749-4785	1488
Jennings, Steven L. Landowner Assistant Forester Union Camp Corporation Business: P. O. Box 508 Troy, AL 36081 Phone: 205/474-3247 Home: 104 N. Hunter Lane Troy, AL 36081 Phone: 205/566-9856	1489
McLeod, Scott D. Forester Champion International Corporation Business: P. O. Box 430 Russellville, AL 35653 Phone: 205/332-5511 Home: P. O. Box 430 Russellville, AL 35653 Phone: 205/332-5511	1485
Robicheaux, Douglas P. Forester James M. Vardanan, Inc. Business: P. O. Box 20031 Tuscaloosa, AL 35402 Phone: 205/758-9004 Home: 1601 Minoosa Park Road #1 Tuscaloosa, AL 35405 Phone: 205/750-8133	1490
Shelton, Lyle W. Senior Forester Champion International Corp. Business: Route 2 Box 22 Waynesboro, TN 38485 Phone: 615/722-3648 Home: 322 Hurrigan Point Waynesboro, TN 38485 Phone: 615/722-7144	1487

